

KD Services invests in its vision of growth



The arrival of a new shareholder and president

Mr. Raymond O'Farrell, founding president of KD Services for the last 25 years, is pleased to announce the arrival of a new partner within the company, Willy Lieberman. While Mr. O'Farrell maintains an ownership position, Mr. Lieberman will assume the leadership of the company as a new shareholder and president.

In recent years, Raymond has been looking for a catalyst which would propel KD Services towards a new chapter of growth. In Willy, he has found a committed and motivated partner to help the company reach new heights.

Willy will bring his extensive business acumen to bear on our growth strategy. With more than 30 years of experience of managing and investing in companies specialized in manufacturing, distribution and import-export, Willy understands the challenges and opportunities of the supply chain.

In the coming year, Raymond and Willy will dedicate much of their energy to developing a strategic plan to meet the ambitious growth vision put forth by the company.

Strategy of Growth and continuity through stock sharing



Five new partners at KD Services

Raymond understands that his strategy of incorporating a new shareholder and president into his business represents the first step in a series of essential changes to realize his vision of growth.

Aware of the need to maintain his company's culture and values, as well as a sense of trust with its clients and partners, Raymond made sure to integrate the executive committee into the shareholding structure. The addition of John McGuigan, Réda El Alami and Olivier Vaillancourt completes the ownership group.

A balance between change and continuity is the strategy put forward by Raymond to give himself the means to dream and create a new chapter in the history of KD Services.

John McGuigan, Vice President, Finance & administration with a background in accounting, has been working with Raymond since the founding of the company. Initially as an external accountant, he finally joined the team permanently 15 years ago. An indispensable player in the financial health of the company, John oversees the finance and administration departments.

Réda El Alami, Vice President, Operations & logistics joined KD Services 19 years ago as a line operator. He was able to climb the corporate ladder and eventually take charge of all operational activities. He is an essential element in the management of the company and is established as a leader respected by his teams. Réda is currently in charge of the planning, quality, distribution and production departments for the company.

Olivier Vaillancourt, Vice President, Strategic development, started his relationship with KD Services 10 years ago as a supply chain consultant and joined the team permanently in 2011. Since joining, Olivier has been a key catalyst in the evolution of the company's organizational structure and business growth. In charge of the company's strategic planning, he also oversees the human resources, continuous improvement, sales and marketing, customer service and information technology departments.

New Logo to mark a new era

With the arrival of a new president, KD Services invested in its image to mark the transition to a new era of growth. We are pleased to unveil our new corporate logo. Stay tuned as other releases are coming soon!



About KD Services

Since 1995, we have established ourselves among our clients as an integral link of their value chain. Logistics provider (3PL—Contract Packaging) operating in the consumer products market, we are experts in the field of Health & Beauty.